CUSHMAN & WAKEFIELD | LUND COMPANY

COMPANY OVERVIEW

A Cushman & Wakefield/The Lund Company Publication

Independently Owned and Operated
A Member of the Cushman & Wakefield Alliance

CUSHMAN & WAKEFIELD | LUND COMPANY

The Lund Company, a member of the Cushman & Wakefield Alliance Platform, was established in 1981. Cushman & Wakefield/The Lund Company ("C&W/Lund") is one of Omaha's premier real estate company with over eight million square feet of retail, office, industrial and agriculture properties valued at over $1 billion. Our staff of innovative and creative professionals offer a wide range of real estate services including brokerage, commercial and multi-family property management, real estate consulting, investment acquisition and property development.

We live where we work, so we take pride in offering our customers only the best in real estate services. Whether we are marketing property through our brokerage services, acquiring investment properties or managing customer accounts, we consistently exceed customer expectations while keeping an eye on the bottom line. Through detailed market research and customized strategic plans, we provide our clients with the services required to maximize the value of a customer's property.

Today, C&W/Lund is a company of more than 300 employees working towards one goal: making our customers successful. Our growth is a measure of the commitment we have to our clients. By focusing on results-oriented services, our customers return to us with repeat business. In addition, our years of experience in Omaha give us a front row seat to the area's rapid growth. With that comes the ability to spot new trends and provide new opportunities for our clients. We are proud of our growth and are committed to providing unique solutions for our clients in the years to come.

Our Mission

To be a catalyst that maximizes the value of real estate to building owners, occupants, the community and the environment.

$1 billion

"Over 8 million SF of marketed and managed property valued over $1 billion"

CUSHMAN & WAKEFIELD ALLIANCE

Headquartered in Omaha, C&W/Lund is a member of the Cushman & Wakefield (C&W) Alliance, a fully integrated extension of the C&W global platform. The Alliance consists of specially-selected independent firms, who provide clients with extended geographic reach through elite commercial real estate professionals and high quality, comprehensive services. Operating as a unified team, C&W and the Alliance firms integrate the strength of local talent, relationships, and market intelligence with the full capacity of C&W's resources and platform.

Cushman & Wakefield is a leading global real estate services firm with 45,000 employees in more than 70 countries helping occupiers and investors optimize the value of their real estate. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of $6 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory.

PORTFOLIO

MARKETING & MANAGEMENT

C&W/Lund markets and manages over eight million square feet of properties including retail, office, industrial, agricultural and multi-family properties valued at over $1 billion. Also included in C&W/Lund's portfolio are more than 10,000 apartment units located throughout Nebraska and Iowa.

INVESTMENT

C&W/Lund is involved in 30 Affiliated Investment Partnerships with value of over $200 million.

Cushman & Wakefield has offices in
70+ COUNTRIES
and more than
45,000 EMPLOYEES.

Our Vision

We believe we can make a remarkable difference.

We believe that Real Estate Matters:

- It matters to people.
- It matters to investors.
- It matters to businesses.
- It matters to the community.
- It matters to future generations.
- It matters to us.

"...more than 10,000 apartment units located throughout Nebraska and Iowa."

CUSHMAN & WAKEFIELD | LUND COMPANY

PROFESSIONAL SERVICES

BROKERAGE

- Sales and leasing of office, retail, multi-family, and industrial properties
- Owner, buyer and tenant representation
- Investment real estate acquisition and disposition
- Site selection and acquisition

PROPERTY MANAGEMENT

- Asset management
- Commercial and multi-family property management
- Project management
- Development management
- Construction management
- Maintenance services

REAL ESTATE CONSULTING

- Real estate, business, and investment consulting
- Recovery, reorganization, and turn-around advisory services
- Litigation planning, strategy and support

INVESTMENT ACQUISITION

- Organizing and sponsoring direct investments
- Actively buying investment-grade real estate for affiliated investment groups

DEVELOPMENT

- Offering or organizing build-to-suit or sale-leaseback opportunities
- Preparing request for proposals for our corporate clients

CORPORATE ACCREDITATIONS

AMO	Accredited Management Organization

PERSONAL PROFESSIONAL DESIGNATIONS

ARM	Accredited Residential Manager
CCIM	Certified Commercial Investment Member
SCLS	Senior Certified Leasing Specialist
CPM	Certified Property Manager
PE	Licensed Professional Engineer
RPA	Real Property Administrator
LEED AP	Leadership in Energy and Environmental Design – Accredited Professional
FMA	Facilities Management Administrator
CMA	Certified Management Accountant
CPA	Certified Public Accountant
CAPS	Certified Apartment Portfolio Supervisor
CAM	Certified Apartment Manager
PHR	Professional Human Resources Certification

PROFESSIONAL AFFILIATIONS

USGBC	U.S. Green Building Council – Flatwater Chapter
BOMA	Building Owners and Managers Association
CIREI	Commercial Investment Real Estate Institute
GOCC	Greater Omaha Chamber of Commerce
ICSC	International Council of Shopping Centers
IREM	Institute of Real Estate Management
NAR	National Association of Realtors
NAA	National Apartment Association
OABR	Omaha Area Board of Realtors (Institute Affiliate Members)

Recognized in B2B Omaha Magazine's Best of B2B for Property Management for **12 consecutive years** from **2006 - 2018**

CUSHMAN & WAKEFIELD | LUND COMPANY

CORPORATE INFORMATION

Cushman & Wakefield/The Lund Company
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Omaha, Nebraska 68114-3764

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lundco.com

Our Values

At C&W/Lund, we:

- Innovate
- Excel
- Act with integrity
- Work together
- Treat people with dignity and respect
- Leave a legacy
- Enjoy life!

OUR LEADERSHIP

JOHN LUND
CEO

GERALD KELLY, CPM®, RPA, LEED AP
COO

RICHARD SECOR, JR., CCIM
Partner

JASON FISHER
President

RYAN HILL
CFO

TONY YOUNG
CIO

TANYA SHAPIRO
Senior Vice President of Property Management

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