



**CUSHMAN &  
WAKEFIELD**

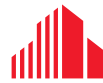
**LUND**  
COMPANY

# COMPANY OVERVIEW

A Cushman & Wakefield/The Lund Company Publication

*Independently Owned and Operated  
A Member of the Cushman & Wakefield Alliance*





CUSHMAN &  
WAKEFIELD

LUND  
COMPANY

The Lund Company, a member of the Cushman & Wakefield Alliance Platform, was established in 1981. Cushman & Wakefield/The Lund Company is one of Omaha's premier real estate companies with over eight million square feet of retail, office, industrial and agriculture properties valued at over \$1 billion. Our staff of innovative and creative professionals offer a wide range of real estate services including brokerage, commercial and multi-family property management, real estate consulting, investment acquisition, and project and development services.

We live where we work, so we take pride in offering our customers only the best in real estate services. Whether we are marketing properties through our brokerage services, acquiring investment properties or managing customer accounts, we consistently exceed customer expectations while keeping an eye on the bottom line. Through detailed market research and customized strategic plans, we provide our clients with the services required to maximize the value of our customer's property.

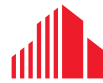
Today, Cushman & Wakefield/The Lund Company is a company of more than 350 employees working towards one goal: making our customers successful. Our growth is a measure of the commitment we have to our clients. By focusing on results-oriented services, our customers return to us with repeat business. In addition, our years of experience in Omaha give us a front row seat to the area's rapid growth. With that comes the ability to spot new trends and provide new opportunities for our clients. We are proud of our growth and are committed to providing unique solutions for our clients in the years to come.

## Our Mission

To be a catalyst that maximizes the value of real estate to building owners, occupants, the community and the environment.

# \$1 billion

“ Over 8 million SF of marketed and managed property valued over \$1 billion ”



CUSHMAN &  
WAKEFIELD

LUND  
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## CUSHMAN & WAKEFIELD ALLIANCE

Headquartered in Omaha, Cushman & Wakefield/The Lund Company is a member of the Cushman & Wakefield Alliance, a fully integrated extension of the Cushman & Wakefield global platform. The Alliance consists of specially-selected independent firms, who provide clients with extended geographic reach through elite commercial real estate professionals and high quality, comprehensive services. Operating as a unified team, Cushman & Wakefield and the Alliance firms integrate the strength of local talent, relationships, and market intelligence with the full capacity of Cushman & Wakefield's resources and platform.

Cushman & Wakefield is a leading global real estate services firm with 50,000 employees in 60 countries helping occupiers and investors optimize the value of their real estate. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$7.8 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory.



Cushman & Wakefield  
has offices in  
**60 COUNTRIES**  
and  
**50,000 EMPLOYEES.**

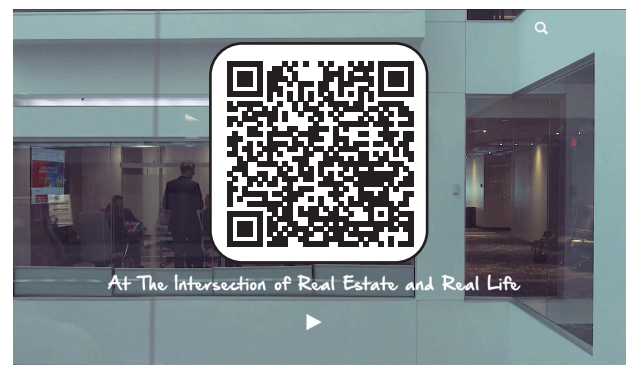
## PORTFOLIO

### MARKETING & MANAGEMENT

Cushman & Wakefield/The Lund Company markets and manages over eight million square feet of properties including retail, office, industrial, agricultural and multi-family properties valued at over \$1 billion. Also included in Cushman & Wakefield/The Lund Company's portfolio are more than 16,000 apartment units.

### INVESTMENT

Cushman & Wakefield/The Lund Company is involved in 30 Affiliated Investment Partnerships with value of over \$200 million.

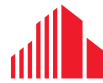


[View our Company Profile Video](#)



“...more than 16,000  
apartment units.”





**CUSHMAN &  
WAKEFIELD**

**LUND**  
COMPANY

## PROFESSIONAL SERVICES

### BROKERAGE

- Sales and leasing of office, retail, land, multi-family and industrial properties
- Owner, buyer and tenant representation
- Site selection and acquisition

### PROPERTY MANAGEMENT

- Asset management
- Commercial and multi-family property management
- Maintenance services
- Accounting services
- Customer care

### REAL ESTATE CONSULTING

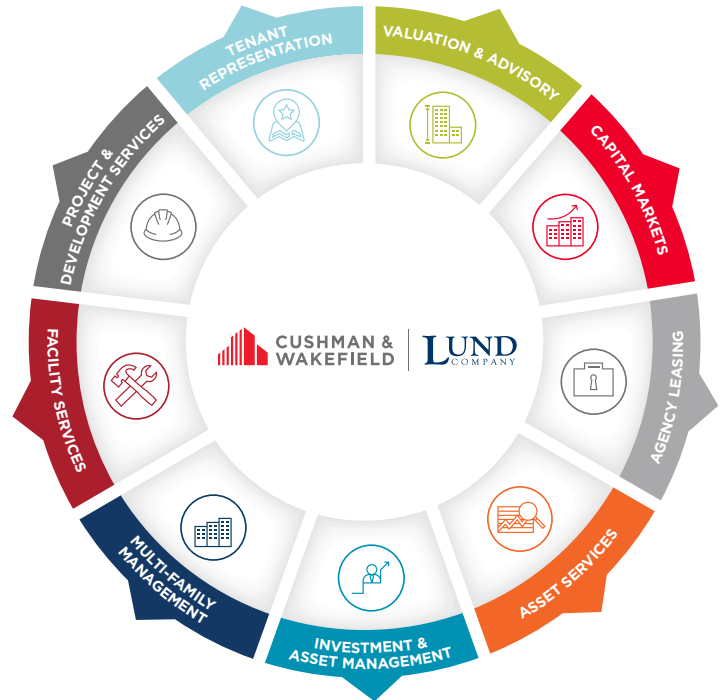
- Real estate, business, and investment consulting
- Recovery, reorganization, and turn-around advisory services
- Litigation planning, strategy and support

### INVESTMENT ACQUISITION

- Organizing and sponsoring direct investments
- Actively buying investment-grade real estate for affiliated investment groups

### PROJECT MANAGEMENT & DEVELOPMENT

- Strategic Planning
- Program Development
- Infrastructure Improvements
- New Shell & Core
- Renovation/Expansion
- Tenant Improvements
- Feasibility Analysis
- Fee Development
- Build-to-Suit



## Our Values

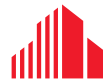
At The Lund Company, we:

- Innovate
- Excel
- Act with integrity
- Work together
- Treat people with dignity and respect
- Leave a legacy
- Enjoy life!



Recognized in B2B Omaha  
Magazine's Best of B2B for  
Property Management for  
**16 consecutive years** from  
**2006 - 2022**





CUSHMAN &  
WAKEFIELD

LUND  
COMPANY

## OUR LEADERSHIP



JASON FISHER  
CEO



TANYA SHAPIRO, CAPS®, CAM  
President



JOHN LUND  
Chairman



RYAN HILL  
CFO



TONY YOUNG  
CIO

## Our Vision

*We believe we can make a remarkable difference.*

We believe that Real Estate Matters:

- It matters to people.
- It matters to investors.
- It matters to businesses.
- It matters to the community.
- It matters to future generations.
- It matters to us.

### CORPORATE INFORMATION

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lundco.com